

SIC Code	NAICS Code	Description of Industry	NAEP Code	Employment in 2010	Employment in 2011	Total Compensation (2011)				Employer-Sponsored Health Insurance (2011)				Total Compensation & Health Insurance (2011)	Total Compensation & Health Insurance (2010)
						Per FTE Employee				Per FTE Employee					
						Wage	Benefit	Health Insurance	Other	Wage	Benefit	Health Insurance	Other		
811110	811110	Auto Repair and Maintenance	811110	241	241	187,000	12,000	10,000	1,000	187,000	12,000	10,000	1,000	200,000	190,000
811211	811211	Auto Wash, Detailing, and Car Washes	811211	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
811220	811220	Automotive Parts and Accessories Stores	811220	10,000	10,000	1,500,000	50,000	50,000	5,000	1,500,000	50,000	50,000	5,000	1,600,000	1,500,000
811310	811310	Motor Vehicle Dealers	811310	1,000	1,000	200,000	10,000	10,000	1,000	200,000	10,000	10,000	1,000	220,000	210,000
811320	811320	Motor Vehicle Parts and Supplies Stores	811320	10,000	10,000	1,500,000	50,000	50,000	5,000	1,500,000	50,000	50,000	5,000	1,600,000	1,500,000
811410	811410	Motor Vehicle Rental and Leasing Without Drivers	811410	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
811420	811420	Motor Vehicle Rental and Leasing with Drivers	811420	10,000	10,000	1,500,000	50,000	50,000	5,000	1,500,000	50,000	50,000	5,000	1,600,000	1,500,000
811510	811510	Motor Vehicle Maintenance and Repair Shops	811510	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
811520	811520	Auto Body, Paint, and Glass	811520	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
811610	811610	Limousine Service	811610	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
811620	811620	Limousine and Town Car Service	811620	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
811710	811710	Truck, Bus, and Motor Coach Operation	811710	10,000	10,000	1,500,000	50,000	50,000	5,000	1,500,000	50,000	50,000	5,000	1,600,000	1,500,000
811720	811720	Trucking and Freight Brokerage	811720	10,000	10,000	1,500,000	50,000	50,000	5,000	1,500,000	50,000	50,000	5,000	1,600,000	1,500,000
811810	811810	Limousine and Special Transportation	811810	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
811910	811910	Taxicab	811910	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
811920	811920	Taxicab Service	811920	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
812110	812110	Trailer and Motor Home Sales	812110	10,000	10,000	1,500,000	50,000	50,000	5,000	1,500,000	50,000	50,000	5,000	1,600,000	1,500,000
812210	812210	Trailer and Motor Home Rental and Leasing	812210	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
812310	812310	Trailer and Motor Home Sales and Leasing	812310	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
812410	812410	Trailer and Motor Home Rental and Leasing	812410	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
812910	812910	Trailer and Motor Home Sales and Leasing	812910	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
812920	812920	Trailer and Motor Home Rental and Leasing	812920	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
812990	812990	Trailer and Motor Home Sales and Leasing	812990	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
813110	813110	Trailer and Motor Home Sales and Leasing	813110	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
813210	813210	Trailer and Motor Home Rental and Leasing	813210	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
813310	813310	Trailer and Motor Home Sales and Leasing	813310	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
813410	813410	Trailer and Motor Home Rental and Leasing	813410	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
813510	813510	Trailer and Motor Home Sales and Leasing	813510	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
813610	813610	Trailer and Motor Home Rental and Leasing	813610	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
813910	813910	Trailer and Motor Home Sales and Leasing	813910	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
813920	813920	Trailer and Motor Home Rental and Leasing	813920	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
813990	813990	Trailer and Motor Home Sales and Leasing	813990	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
819910	819910	Trailer and Motor Home Sales and Leasing	819910	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
819920	819920	Trailer and Motor Home Rental and Leasing	819920	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000
819990	819990	Trailer and Motor Home Sales and Leasing	819990	1,000	1,000	100,000	5,000	5,000	500	100,000	5,000	5,000	500	110,000	105,000

NOTE 1: SIC\* refers to the relevant Article of the 2011 ETRM Code on Disclosure of Transfers of Value from Pharmaceutical Companies to Healthcare Professionals and Healthcare Organizations  
NOTE 2: NAICS\* refers to the relevant Chapter of the 2011 NAEP Code of industry for the Pharmaceutical Industry.  
NOTE 3: NAEP\*\* refers to the relevant Division (Industry), Sector, Group(s) and/or other  
NOTE 4: Payments to health professionals (HPCH) as defined in Class 4, Healthcare organizations (HCO) as defined in Class 13 and the relevant decision makers (DHCM) as defined in Class 1, No to be disclosed